
Entrepreneurial skills for 21st century



Erasmus+

*Training course
4th – 8th March 2024
Piraeus, Greece*

Thematic Units



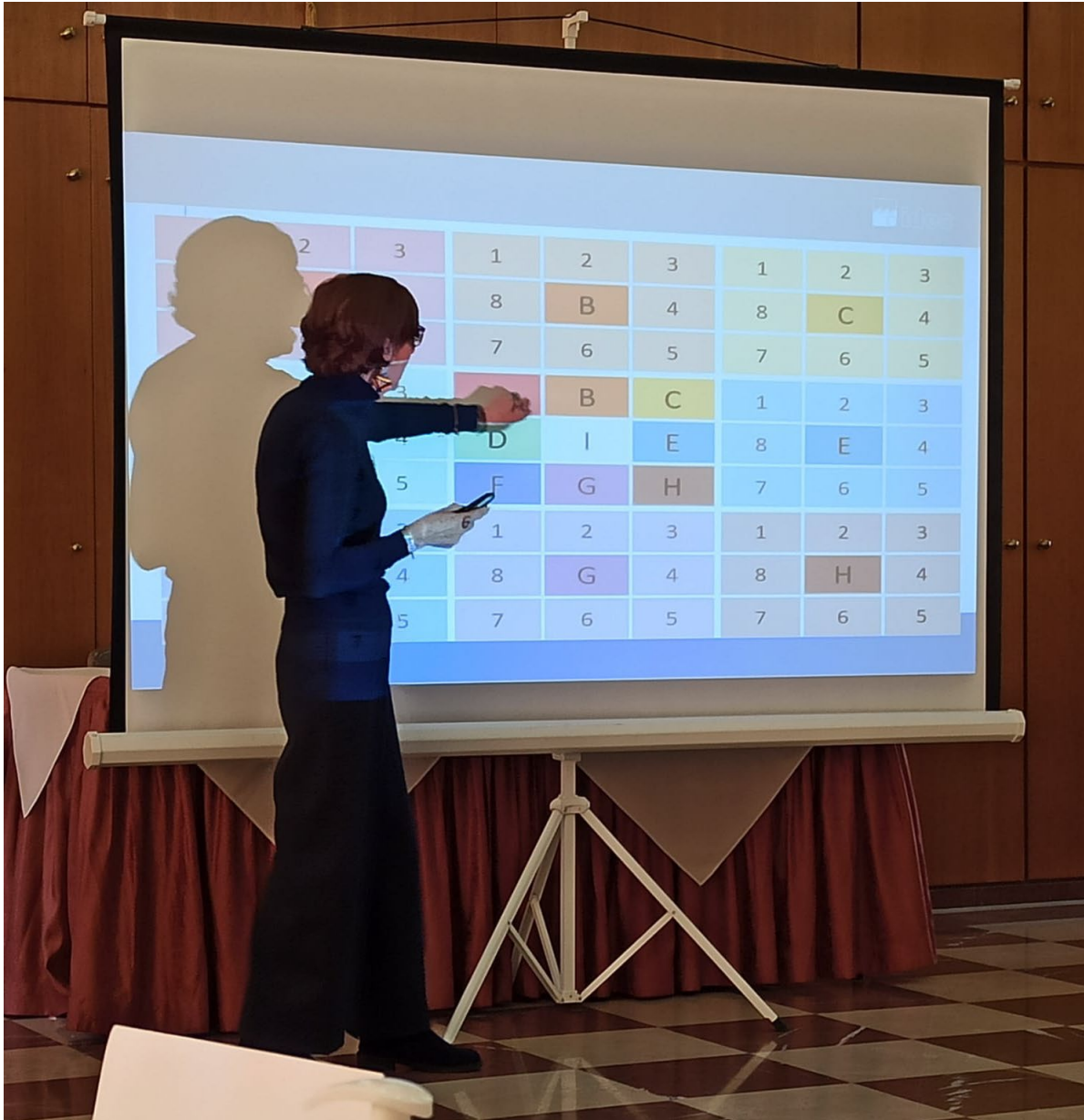
- ❖ Entrepreneurship
- ❖ Networking
- ❖ Stress management
- ❖ Conflict management
- ❖ Learning plan – Learning style
- ❖ Problem solving
- ❖ Communication
- ❖ Complain management

Session 1 (4th March)

Entrepreneurship

- ❖ Discussing the concept (the ability to turn ideas into action through creativity, innovation, and risk-taking as well as the ability to plan and manage projects).
- ❖ Analysing some creativity techniques (for example: brainstorming, six universal questions, lotus blossom techniques, six hats of thinking, ...)
- ❖ Practical activities.





Session 2

(5th March)

Networking

- ❖ Discussing the concept (the process of establishing a mutual beneficial relationship with other businesspeople and potential clients and/or customers).
- ❖ Analysing networking steps, critical skills for effective social networking and networking tools.

Session 3 (6th March)

Stress management / conflict management

- ❖ Presenting the school.
- ❖ Discussing some ideas on the topics.
- ❖ Analysing some relaxation techniques.
- ❖ Practical activities (conflict management style).



Session 4 (7th March)



Learning plan – Learning style / Problem solving / Communication

- ❖ Discussing ideas: learning plan, types of learners, and learning styles.
- ❖ Analysing ways to solve problems.
- ❖ Defining communication (a two directional process in flow and information).
- ❖ Analysing factors affecting communication and communication competences.
- ❖ Practical activities.

Session 5 (8th March)



Complain management / Future plan

- ❖ Discussing ideas about the last topics.
- ❖ Review of models (each participant pointed out the most interesting or effective aspects for his/her job).
- ❖ Evaluation of the course.
- ❖ Assessment and certificates.
- ❖ Closure and farewell.

The memories that will also last...









Thank you!
Ευχαριστώ
(efcharistó)
Obrigada!

